



BUSINESS CASE

- ❑ Pressure to deliver earnings growth regardless of economy.
- ❑ Expectation earnings will substantially grow year over year.
- ❑ Pressure Exerted by:
 - Shareholders • Investors • Board of Directors • Market Analysts

Goal of Lean Six Sigma

Improve business performance in oil and gas operations.

Focus Areas

- Drilling Operations
- Well Testing
- Artificial Lift Rod Pump Repair

DRILLING OPERATIONS

- ❑ **Field Description**
 - Oilfield off the coast of South Africa.
 - Water depth of 160 feet (49 m).
 - Roughly 15 miles (24 km) off the Angolan coastline.
- ❑ **Lean Six Sigma Objectives**
 - Obtain efficiency improvements in drilling operations.
 - Reduce time required to drill and complete a well.
 - Reduce variation in well delivery times.

LEAN SIX SIGMA TOOLS

Design of Experiment (DOE)	Statistical Process Control (SPC)	Histograms & Historical Data
Root Cause Analysis	Value Stream Mapping	Time Studies
Quick Changeover	Cause & Effect Matrix	Standardized Work Procedures

RESULTS

- ❑ Implementation of 35 out of 40 opportunities.
- ❑ Successful completion of 16 wells.
- ❑ Reduced delivery time through offline operations.
- ❑ **Financial benefit of \$75 million.**
 - Reduction in capital costs
 - Accelerated production

WELL TESTING

- ❑ **Field Description**
 - Large light crude oilfield in Southeast Asia.
- ❑ **Lean Six Sigma Opportunities**
 - Performed via mass-flow density meter.
 - Most critical factor is water density.
 - Water density manually input into meter.
 - Oil production rates over predicted by 30%.
 - Water densities were old and not valid.

RESULTS

- ❑ **22% improved accuracy for oil rate calculations.**
- ❑ Significant changes in measured production.

ARTIFICIAL LIFT ROD PUMP REPAIR

- ❑ **Field Description**
 - Large steam-driven oilfield in North America.
 - Consists of 8,500 active rod pumped wells.
- ❑ **Artificial Lift Requirements**
 - Excess pump inventory and storage locations.
 - Multitude of pump designs.
 - High rig stand-by time.
- ❑ **Lean Six Sigma Improvement**
 - Used statistical and cycle-time tools to improve: Rod Pump Design • Pump Repair • Handling Process
 - Redesigned storage facility with: First-in First-out System • Visual Controls • Better Safety Design

RESULTS

- ❑ Lower rig stand-by time.
 - ❑ Reduction in pump designs from 36 to 14.
 - ❑ Decrease in pump inventory from 320 to 65.
 - ❑ Pump storage locations reduced from 9 to 1.
- Financial benefits realized immediately** through reduction in rig stand-by time and consumption of excess pump inventory.